



Website Design Sales and Business Development

Opening for a Website/App Sales Representative to represent the company and bring in fresh, new clients. Position also involves working on internal projects commissioned by our CEO.

Job Description:

The Sales Representative will work as part of the Great Webs marketing and business development team. The position requires strong organizational and interpersonal skills. The ideal candidate will have successful experience acquiring new business for a software development or web design firm.

Responsibilities Include:

- Learn the various types of websites, apps and services available
- Presenting sample designs to new clients
- Domain research to find us domains to pre-build and sell turnkey to businesses
- Calling numbers from a provided list to try and sell our services
- Posting craigslist ads, facebook postings in various groups, etc to offer our services
- Initiating relationships with new clients
- Presenting sample designs to new clients
- Writing proposals

Required Experience and Abilities:

- Experience in Marketing, Sales, advertising, customer service, or related field
- Nuts and bolts knowledge of web design, software development and the app store
- You are the Administrator of at least 1 Facebook Page
- You have your own website (please send link in response)
- English is your native language (bi-lingual a plus)
- Excellent interpersonal skills
- Web savvy

Desired Experience and Abilities:

- Proficiency in HTML, Photoshop, Publisher and other leading software a big plus
- Online advertising experience a plus

Great Webs offers a competitive commission salary (15% on all leads derived from your efforts) and flexibility for employees to live and work from home.

Compensation: 15% commission plus growth (see pay plan)

- Telecommuting is ok.
 - This is a contract job.
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